

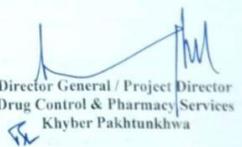
	<b>GOVERNMENT OF KHYBER PAKHTUNKHWA (HEALTH DEPARTMENT)</b> <b>DIRECTORATE GENERAL DRUG CONTROL &amp; PHARMACY SERVICES</b>
No. 142-46 /DGDCPS/2026	Dated the Peshawar: 21/01/2026

To  
All Applicant bidders of Equipment etc. & Fabrication of Vehicles,  
For Mobile Drugs Testing Laboratories Peshawar FY 2025-26.

**SUBJECT: TECHNICAL BID EVALUATION REPORT (BER), FOR PROCUREMENT OF EQUIPMENT ETC. AND FABRICATION OF VEHICLES FOR MOBILE DRUG TESTING LABORATORIES FY 2025-2026.**

Reference to your bid submitted on 14<sup>th</sup> Jan 2026, for the subject procurement, the BER is shared with all the respective bidders on EPAD and official website of health department. A hard copy of the same can be obtained from the office of the undersigned during office hours upon written request. It must be noted that;

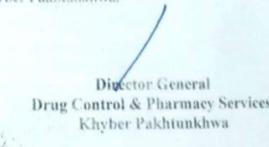
1. This report shared with you is a BER of your respective firm evaluated by committee to serve the only purpose of ensuring transparency and equity in the bidding process by providing equal opportunities to all bidders to have access to information related to their bids and fair competition; and
2. This BER is being shared to eliminate the possibility of any error in terms of company name, equipment name, model, or any other specifications / words related to the quoted items; and
3. All possible efforts have been made to reduce human errors and omissions, but still inadvertent errors and omissions may possibly be expected in this BER. All the bidders participating in this bidding competition are expected and requested to thoroughly examine this BER and point out any error or omission in terms of quoted items or any other details which have wrongly been entered into this report.
4. Any feedback / appeal / grievance related to errors and omissions must reach the office of the undersigned at Old FATA Secretariat Warsak Road Peshawar not later than 4:00 p.m., 27<sup>th</sup> Jan 2026 (Tuesday), in written form duly signed and attested by the responsible relevant person of the bidding entity. The feedback may also be communicated through email from the official email of the bidding entity to [directorgeneraldrugs@healthkp.gov.pk](mailto:directorgeneraldrugs@healthkp.gov.pk)
5. No new or revised data/document in technical score, information, etc. shall be entertained for entering that may in any way affect or manipulate the bidding competition; and
6. All the bidders are welcome to comment on any deficiencies etc., in this report as related to their own quoted items only and not on their competitors and / or any other bidders or products.
7. Any comments, feedback etc. received after the above-mentioned cut off time and date (Para-4) shall not be considered.



Director General / Project Director  
Drug Control & Pharmacy Services  
Khyber Pakhtunkhwa

Copy for information to,

1. In charge Drug testing Laboratory, Peshawar.
2. Deputy Director IT, Health department with the request to upload the BER on official website of health department.
3. PS to Secretary Health Government of Khyber Pakhtunkhwa.
4. Office copy.



Director General  
Drug Control & Pharmacy Services  
Khyber Pakhtunkhwa

TECHNICAL EVALUATION CRITERIA FOR CATEGORY-A EQUIPMENT / ITEMS					HA Shah & Sons	Kamstec International	Kamstec International	RAAB
SNO	CATEGORY	Total Score / Marks	CRITERIA FOR SCORE	SCORES				
i	Quality	18			FTIR -CARY 630  (Country of origin mentioned is Malaysia- Clarity as Malaysia is not in the list of mandatory countries of origin advertised)	FTIR Bruker Alpha II Bruker Germany	Raman Bravo Bruker Germany	Raman Analyzer Rigaku Progeny LT- USA
a	Product Quality		a. Proposed equipment registered & certified with international quality & standards accreditation body. (21 CFR compliance / 510K, CEMDD, EC-Declaration of conformity JIS Ministry of health Labor & Welfare.  (One valid certificate shall be provided for Category A items) as a mandatory requirement	Mandatory	EC Declaration of conformity of Agilent Australia is provided - complete trail is required	Yes	Yes	Yes
		4	Additional Second certificate (among the above-mentioned certificates) for issued to quoted model will be awarded extra marks.	4				
b	Compliance/Conformity with requirements	10	Fully compliance to the specifications / requirements with advertised specifications.	10	9	10	10	10
			For every minor deviation 0.5 marks will be deducted. Up to maximum (03) minor deviations shall be allowed.		2 minor deviations  Resolution is <2/cm  Wavenumber precision 0.005/cm		0.5 marks be deducted due to spectral resolution of approx. 9/cm	0.5 marks be deducted due to spectral resolution of 8-11/cm
			In case of any Major deviation in the required specifications, the quoted item shall be technically disqualified.					
			Fully compliance with the required specifications as per Statement of Requirement. Minor deviations may be accommodated up to 3, subject to the condition that main function and performance in any aspect would not be affected. More than 3 minor deviations will be considered as major deviation and the bidder will be considered as non-responsive for the quoted item. (0.5 marks for each deviation will be deducted).					
c		4	Additional feature/s in the offered specifications of the quoted item will be awarded an additional (01) marks up to maximum (04) marks	4			1 mark for enhanced spectral range of 300-3200/cm	1 mark for enhanced spectral range of 200-2500/cm
ii	Company's / Bidders capacity & Capability	26						
		6	a. Valid ISO 13485 Medical Devices Quality Management Systems Certificate of the manufacturing site issued from IAF accredited body.	4	Expired	4	4	Not provided
			b. Valid OSHAS 18001 / ISO 45001 Occupational Health & Safety Series of the manufacturing site from IAF accredited body.	2	Not provided	ISO 45001 of Bruker USA is provided	ISO 45001 of Bruker USA is provided	Not provided

a	Manufacturer Performance	2	a. Audit reports of last consecutive 2 years submitted showing 100 million or above annual revenue / turnover  b. Audit reports of last consecutive 2 years submitted showing Rs.50 to Rs.99.9 million annual revenue / turnover  c. Audit reports of last consecutive 2 years submitted showing Less than Rs.50 million annual revenue/ turnover	2	2	2	2	2
b	Financial Capabilities	4	A. Annual Sales & Income tax returns for last four years submitted B. Annual Sales & Income tax returns for last three years submitted C. Annual Sales & Income tax returns for last two years submitted D. Annual Sales & Income tax returns for last one years submitted	4	4	4	4	4
c	After Sale Product/ Bidder Local Performance	5	a. One mark for each after sale satisfactory performance certificate (verifiable) of the firm in last six years, on letter head, signed and stamped for the quoted model or previous provided model of equipment from the public sector Institutes/ Semi Government or Private organizations of Pakistan. Performance certificate shall be coupled with supply order / purchase order and receiving/ Delivery Challan from public sector Institutes/ Semi Government or Private organizations of Pakistan	5	5			
d	Firm Evaluation Parameters Personnel/Human Resource	9	a. Diploma of Associate Engineer (DAE) in electrical / electronic / biomedical / mechatronics / mechanical / industrial. DAE certificate must be submitted. (0.5mark for each certificate)  b. Graduate Engineer with PEC Registration in electrical / electronics, biomedical / mechatronics / mechanical / industrial. PEC registration card of the engineer must be submitted. (1 mark for each Engineer)  c. BSc (hons) Electronics / MSc Electronics / B-Tech (hons) in electrical / electronic / biomedical / mechatronics mechanical / industrial. Degree of BSc/MSc/B-Tech(hons) must be submitted. (0.5 mark for each)  d. Factory trained technical staff on the quoted Products. (To be verified from the visa, passport & Travelling history). (1 mark for each staff)	2	2	0	0	1.5
				3	3	3	3	3
				2	2	0	0	0.5
				2	0	0	0	0

			Availability of workshop in Pakistan to be verified with Ownership / Rent Agreement with Owner / Rent Agreement with Company Name.	Mandatory Requirement	YES				
iii	Workshop facility Testing/ Calibration tools of Equipment	6	a. List of related tools available at workshop. Details shall be submitted with technical bid. (List Attached in BSD)	2	2				2
			b. List of Testing and Calibration tools for the quoted items available at workshop. Details shall be submitted with technical bid.	2	2				2
			c. Detail of Spare parts availability at workshop for the quoted items. Details shall be submitted with technical bid.	2	2				2
iv	Bidder's / firms Specific Experience	10	a. 05 supply completion certificates with all relevant documents submitted are provided issued by purchaser of Semi Government and / or Government Departments for supplying same goods under same nature and / or scope of contract.	10	10	10			
			b. 04 supply completion certificates with all relevant documents submitted are provided issued by purchaser of Semi Government and / or Government Departments for supplying same goods under same nature and / or scope of contract	8					
			c. 03 supply completion certificates with all relevant documents submitted are provided issued by purchaser of Semi Government and / or Government Departments for supplying same goods under same nature and / or scope of contract	6					6
			a. 02 supply completion certificates submitted with all relevant documents are provided issued by purchaser of Semi Government and / or Government Departments for supplying same goods under same nature and / or scope of contract	4					
			b. 01 supply completion certificates with all relevant documents submitted are provided issued by purchaser of Semi Government and / or Government Departments for supplying same goods under same nature and / or scope of contract	2			2 (for CCL only purchase order is attached, supply completion is not attached)		
			c. "Zero" (0) score will be awarded for no submission by the bidder.	0					

			a. 05 supply completion certificates with all relevant documents submitted issued by purchaser of Semi Government or Government or private entities for supplying similar goods under similar nature and/or type of contract.	10	10		10	10
v	<b>Bidder's / firms General Experience</b>	<b>10</b>	b. 04 supply completion certificates with all relevant documents submitted issued by purchaser of Semi Government or Government or private entities for supplying similar goods under similar nature and/or type of contract.	8				
			c. 03 supply completion certificates with all relevant documents submitted issued by purchaser of Semi Government or Government or private entities for supplying similar goods under similar nature and/or type of contract.	6				
			d. 02 supply completion certificates with all relevant documents submitted issued by purchaser of Semi Government or Government or private entities for supplying similar goods under similar nature and/or type of contract.	4				
			e. 01 supply completion certificate with all relevant documents submitted issued by purchaser of Semi Government or Government or private entities for supplying similar goods under similar nature and/or type of contract.	2		2 (for CCL only purchase order is attached, supply completion is not attached)		
			f. Zero (0) score will be awarded for no submission by the bidder.	0				
	<b>Total Weightage</b>	<b>70</b>			<b>53</b>	<b>35</b>	<b>35.5</b>	<b>43.5</b>

1064nm excitation wavelength is  
not mentioned anywhere in  
brochure

Library, 21 CFR, Software, battery-  
given as optional items while they  
are mandatory

*: The Procuring Entity may inspect the premises applicant bidder through panel of experts / Inspection team to verify the different parameters mentioned in technical bid submitted by the applicant bidder and noted here in this BSD.*

Technical Evaluation Criteria for Category-B Equipment						RAAB	RAAB	RAAB	Rays Tech
S#	CATEGORY	Total Score / Marks	CRITERIA FOR SCORE	SCORES	Multiparameter Bench Top Meter	PH Meter	Potentiometer	Analytical Balance	
1	Warranty	10	Minimum Three-years Local Warranty for replacement of parts provided as per requirements specified.	Mandatory	Yes	Yes	Yes	Yes	
			Five Years Local Warranty for replacement of parts provided as per requirements specified.	5	0	0	0	0	
			Seven Years Local Warranty for replacement of parts provided as per requirements specified.	10	0	0	0	0	
2	Compliance/Conformity with requirements	25	Full compliance to the specifications / requirements with advertised specifications.	20	20	20	20	20	
			For every minor deviation 0.5 marks will be deducted. Up to maximum (03) minor deviations shall be allowed.						
			Any Major deviation in the required specifications will be technically disqualified for the quoted item.						
			Fully compliance with the required specifications as per Statement of Requirement. Minor deviations may be accommodated up to 3, subject to the condition that main function and performance in any aspect would will be deducted).	5					
			Additional feature/s in the offered specifications of the quoted item will be awarded an additional (01) marks upto maximum (05) marks.						
	4 Financial Capabilities	10							
A	Audit reports	10	a. Audit reports of last consecutive 3 years.	10	10	10	10	10	
			b. Audit reports of last consecutive 2 years.	6					
			c. Audit reports of last one year.	3					

	<b>5</b> After Sale Service	<b>10</b>						
A	Location of office	5	a. Established office within Peshawar.	5	5	5	5	
			b. Established office within Khyber Pakhtunkhwa	3				
			c. Established office outside Khyber Pakhtunkhwa within Pakistan	1				1
			a. Established mechanical workshop facility within Peshawar.	5				
	Availability of After Sale Service Facility		b. Established mechanical workshop facility within Khyber Pakhtunkhwa	3				
B		5	c. Established mechanical workshop facility outside Khyber Pakhtunkhwa within Pakistan.	1	1	1	1	
			a. 05 supply Completion Certificates issued by Semi Government / Government / Private entities for supply of quoted item.	15	15	15	15	15
			b. 04 supply Completion Certificates issued by Semi	12	0	0	0	
			Government / Government / Private entities for supply of quoted item.		0	0	0	
			c. 03 supply Completion Certificates issued by Semi		0	0	0	
			Government / Government / Private entities for supply of quoted item.	9	0	0	0	
	<b>6</b> Bidder's / firms Experience	<b>15</b>	d. 02 supply Completion Certificates issued by Semi		0	0	0	
			Government / Government / Private entities for supply of quoted item.	6	0	0	0	
			e. 01 supply Completion Certificate issued by Semi		0	0	0	
			Government / Government / Private entities for supply of quoted item.	3	0	0	0	
			f. For No submission "Zero" (0) score will be awarded.	0	0	0	0	
	<b>Total</b>	<b>70</b>			51	51	51	46

TECHNICAL EVALUATION CRITERIA (FABRICATION OF VEHICLES)					
S.NO	CATEGORY	Total Score / Marks	CRITERIA FOR SCORE	SCORES	Razmak Industries (Marks)
	PEC Registration of the firm.				
1	Delivery period in "Days" from the Day Purchase Order has been issued	10	a. Delivery within 30 Days	10	
			b. Delivery within 45 Days	6	
			c. Delivery within 60 Days	Mandatory	Yes
2	Compliance with Technical Specifications	15	a. 100% compliance with additional benefits	15	15
			b. 100% compliance no additional benefits.	10	
			c. 95% compliance.	5	
			d. For compliance less than 95% "Zero" (0) score will be awarded.	0	
3	Presentation of Final Design 2D/ 3D presentation of the final design, material and Engineering, Workmanship, and innovation	20	a. 100% compliance with additional benefits	20	20
			b. 100% compliance no additional benefits.	15	
			c. 95% compliance.	10	
			d. For compliance less than 95% "Zero" (0) score will be awarded.	0	
4	Bidder's / firms Experience	10			
i	Bidder's / firms Specific Experience:  <i>(Satisfactory Completion Certificate must be provided issued by Government, Semi Government and / or Private entities for fabrication of vehicles for Mobile Lab(s)).</i>	5	a. 05 Satisfactory Completion Certificates submitted	5	5
			b. 04 Satisfactory Completion Certificates submitted	4	
			c. 03 Satisfactory Completion Certificates submitted	3	
			d. 02 Satisfactory Completion Certificates submitted	2	
			e. 01 Satisfactory Completion Certificates submitted	1	
ii	Bidder's / firms General Experience:  <i>(Satisfactory Completion Certificate must be provided issued by Government, Semi Government and / or Private entities for fabrication of vehicles)</i>	5	a. 05 Satisfactory Completion Certificates submitted.	5	5
			b. 04 Satisfactory Completion Certificates submitted	4	
			c. 03 Satisfactory Completion Certificates submitted	3	
			d. 02 Satisfactory Completion Certificates submitted	2	
			e. 01 Satisfactory Completion Certificates submitted	1	

<b>5</b>	<b>Bidder's / Firm Financial Capabilities</b>	<b>5</b>			
i	<b>Audit Reports</b>	5	a. Audit reports of last consecutive 3 years.	5	5
			b. Audit reports of last consecutive 2 years.	2	
			c. Audit reports of last year.	1	
<b>6</b>	<b>Scope of Services</b>	<b>10</b>			
a	Provision of After Sale Services at Procuring Entity's Location	5	a. Established office & Service Center within Peshawar with after sales service/ mechanical workshop facility. (May be inspected physically for verification).	5	5
			b. No Established office & Service Center within Peshawar.	0	
b	Staffing	5	a. Qualified Engineer with PEC Registration >1	2	2
			b. Qualified Managers (Minimum Graduate Level qualified) >1	1	1
			c. Sub Engineers (Qualified DAE)>2	1	1
			d. Technical Staff (Qualified/Certified Technicians) >5	1	1
<b>Total Weightage</b>		<b>70</b>		Marks Obtained	<b>60</b>

Advertised generator in Honda 3kv-  
deviation is not allowed.